



**HEITKAMP**  
INDUSTRIAL SOLUTIONS  
AT A GLANCE

We are a renowned construction company in the civils, mechanical and electrical sector with headquarters in Essen, North Rhine-Westphalia. We deliver industrial, commercial and public projects throughout Germany and central Europe.

Heitkamp Industrial Solutions is part of the Rönescans Group and enjoys the benefits of having access to the considerable technical and commercial resources of the group.

With a rich history and the experience gathered since 1892, we are your reliable solutions partner at all levels of construction projects.

# WHAT WE OFFER

## COMPANY ETHOS

- » **3 Core Competency model** – Civil / Mechanical / Electrical
- » **"C" part of the EPC chain**  
E & P Also partly available
- » **One Stop Solutions** – industrial solutions from greenfield to turnkey
- » **Bespoke Client** oriented solutions packages
- » **Elimination of the main interfaces** between civils, and the MEP lots
- » **Partner model** – intensive cooperation over years with reliable alliance partners
- » Focus on **repeat business** from Clients who wish to have us accompany them on a repeat basis
- » **Flexible contract conditions** incl. FIDIC, VOB, Target Price, (NEC Option C), Open Book etc



# BUSINESS SECTORS

## ENERGY



- » Waste-to-Energy plants (WtE)
- » Biomass Plants
- » Sewage Sludge Plants
- » Renewable Energy – Wind & Solar
- » Converter Stations
- » Peaker Stations
- » Combined Cycle CCGT
- » Combined Heating and Power CHP

## INDUSTRIAL PLANTS



- » Manufacturing Plants
- » Material Processing Plants
- » Medical and Pharmaceutical
- » Food Industry
- » Sewage Treatment Plants
- » Water Treatment Plants





## HOW CAN WE BE OF SERVICE?

Partnering is our ethos. Heitkamp Industrial Solutions is there to assist the industry on its path to sustainability. Our focus is on high-quality project management in the industrial construction sector to enable environmentally friendly and economically viable construction and plant projects.

- » Creative cooperation during the early planning, coordination, and implementation stages  
Optimisation of erection planning, scheduling, and cost management
- » Clear communication along the 'shortest path' and fast decision making
- » Direct, personal project steering with the Heitkamp Management Board and Business Unit Directors
- » Experienced Industrial Plant staff
- » Readiness to invest in bespoke solutions for clients
- » Supply chain security through our network of partners within the company and the group
- » Flexible contracts management including VOB, FIDIC, NEC and bespoke incl. Open Book Target Cost (NEC Option C) etc.
- » Existing alliance network of architects, design houses and specialist suppliers
- » Quality and competence coupled with safety and client satisfaction is our targeted priority

## WHO WE ARE

Heitkamp Industrial Solutions is the German branch of the Rönesans Group



Nieuwegein

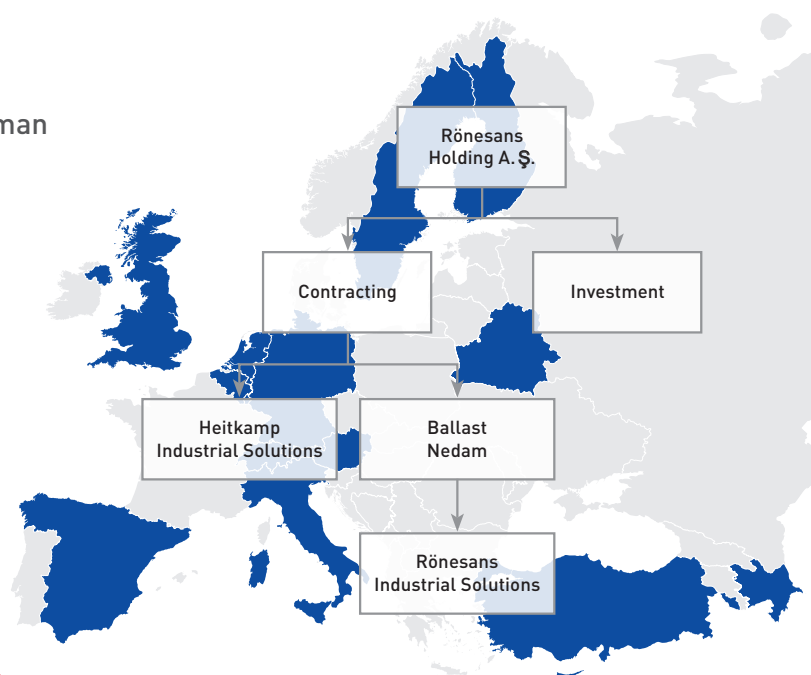


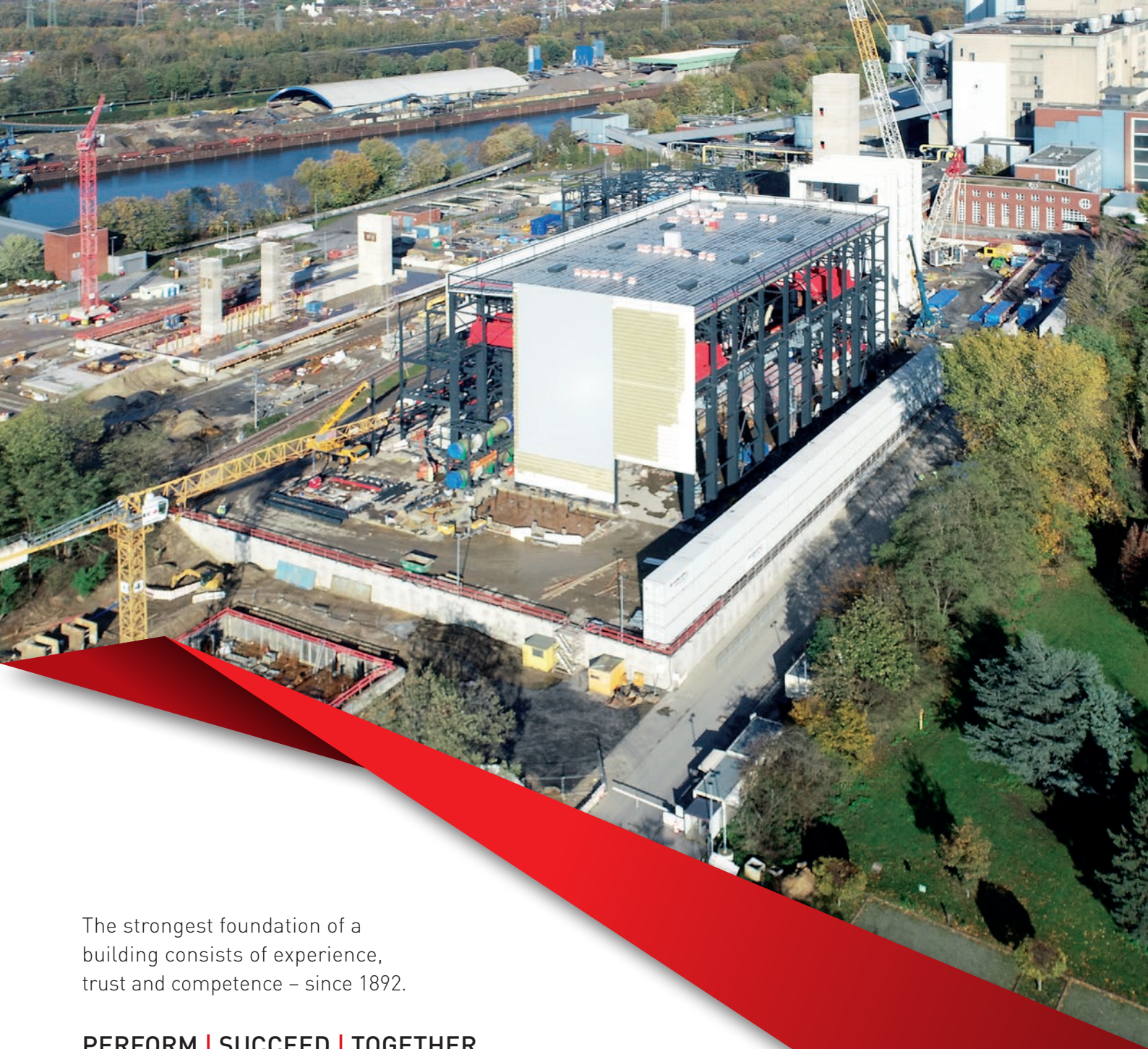
Essen

Obernburg



Ankara





The strongest foundation of a building consists of experience, trust and competence – since 1892.

## PERFORM | SUCCEED | TOGETHER

Thank you for your attention!

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Member of the  **RÖNESANS** Group

